



**Guru Gobind Singh Indraprastha University**  
“A State University established by the Govt. Of NCT Delhi”  
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2024/ 950

9<sup>th</sup> April 2024

**Sub. Placement opportunity for students of GGSIP University of the batch passing out in year 2024 in the company “RNF Technologies Pvt. Ltd.”.**

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for students of GGSIP University of the batch passing out in year 2024 in the company “RNF Technologies Pvt. Ltd.” for your reference and circulation to students to apply on given link by **10<sup>th</sup> April 2024**:

**Registration Link – <https://forms.gle/W9xNJKwKyaE6FaA87>**

**Name of Company – RNF Technologies Pvt. Ltd.**

**Industry – IT/ITES, Digital Marketing**

**Functional Area – Business Development**

**Designation – Management Trainee**

**Experience and Education Required:** Any Tech / Non - Tech Graduates, Post Graduates

**Skills required:** Excellent communication with good IQ & strong interpersonal skills.

**Training – 6 months**

**Shift:** Night Shift (6:30 PM to 3:30 AM)

**CTC –**

1. Stipend: INR 25K per month (during the training period)
2. Post confirmation, INR 6.0 LPA (4.0 fixed + 2.0 variable)

**Employment Contract:** A one-year employment contract is applicable for this position.

**LAST DATE FOR REGISTRATION IS 10<sup>th</sup> April 2024.**

**(Dr. Nisha Singh)**  
Training and Placement Officer,  
CCGPC, GGSIP University



## **Job Description: Management Trainee – DM Sales**

**Industry** – IT/ITES, Digital Marketing

**Functional Area** – Business Development

**Designation**– Management Trainee

### **Experience and Education Required:**

- \* Any Tech / Non - Tech Graduates
- \* Any Tech / Non - Tech Post Graduates

### **Skills required:**

- \* Excellent communication with good IQ & strong interpersonal skills.

### **Key Highlights:**

- \* **Transportation:** Both side transport facility will be provided.
- \* **Shift:** Night Shift (6:30 PM to 3:30 AM)
- \* **Stipend:** INR 25K per month (during the training period)
- \* **Employment Contract:** A one-year employment contract is applicable for this position.

### **What to expect?**

You can anticipate an exciting opportunity to work with a rapidly expanding company, where you can have a meaningful impact across various aspects and functions of the business.

### **Job Role:**

- \* Identifies business opportunities by identifying prospects and evaluating their needs; researching and analyzing sales options.
- \* Sells digital marketing services by establishing contact and developing relationships with prospects; recommending solutions.
- \* Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- \* Understanding the client's requirements and setting up a proper flow for the project execution.
- \* Utilize Sales management methodologies, systems and tools as defined by Company.
- \* Contributes to team effort by accomplishing related results as needed.